

CV:**Personal data:**

Name: Christian Carl Heinrich Henning

Born: 13-04-1961 in Schloß-Neuhaus area of Paderborn

**Brief Profile:**

- 10 years operating experience in installation and maintenance of machinery and equipment
- 15 years relevant experience in sales and marketing of explanation needy, technical products and services
- 15 years extensive experience in purchasing, logistics and procurement
- Over 20 years human resources and management experience in branches like
 - surveying
 - automotive
 - shipbuilding
- Proven success in sales and purchasing :
 - sales growth,
 - profitability and efficiency
 - purchasing and supplier management
- Strong interdisciplinary thinking and way of working

Professional experience:

- | | |
|-------------------------------------|---|
| 2024
(January - December) | Christian-Henning-Consulting
Project: Commodity Manager
Branch: Special machinery construction <ul style="list-style-type: none"> • Development of strategy, methods and tools • Adjustment of process • Workshops • ShopFloorManagement Reporting Line: Head of Purchasing
Company: FLT GmbH
Amount employees: 250 |
| 2023
(July - November) | Christian-Henning-Consulting
Project: Site Sourcing Manager
Branch: Railway Business <ul style="list-style-type: none"> • Development of strategy, methods and tools • Adjustment of process • Workshops • ShopFloorManagement Reporting Line: CEO
Personal responsibility: 8 employees
Company: Alstom Group
Amount employees: 70.000 |

- 2023**
(January -April)
- Christian-Henning-Consulting
Project: Head of Material Planning
Branch: Railway Business
- Supply Chain Management
 - Adjustment of process
 - Workshops
 - ShopFloorManagement
- Reporting Line: CEO
Personal responsibility: 16 employees
Company: Alstom Group
Amount employees: 70.000
- 2022**
(December -October)
- Christian-Henning-Consulting
Project: Site Sourcing Manager
Branch: Railway Business
- Development of strategy, methods and tools
 - Adjustment of process
 - Workshops
 - ShopFloorManagement
- Reporting Line: CPO
Personal responsibility: 16 employees
Company: Alstom Group
Amount employees: 70.000
- 2021**
(September – November)
- Christian-Henning-Consulting
Project: Lead of Commodity Management
Branch: Special machinery construction
- Standardization
 - Strategy
 - Workshops
 - Benchmarking
- Reporting Line: CPO
Company: Renk Group GmbH
Amount employees: 2080
- 2021**
(Mai - September)
- Christian-Henning-Consulting
Project: Coaching Purchasing, Logistics
Branch: Special machinery construction
- Standardization
 - Strategy
 - Workshops
 - Benchmarking
- Reporting Line: COO
Company: Erdrich Umformtechnik GmbH
Amount employees: 1000
- 2020**
(October – today)
- Christian-Henning-Consulting
Project: Coaching purchasing and logistics, Process-optimization

	<p>Branch: Special machinery construction</p> <ul style="list-style-type: none"> • Standardization • Strategy • Workshops • Benchmarking <p>Reporting Line: CEO Company: Pokolm Frästechnik GmbH Co. KG Amount employees: 80</p>
<p>2020 (June - December)</p>	<p>Christian-Henning-Consulting Project: Head of Cost-Down-Project, Process-optimization Branch: Special machinery construction, Pharma</p> <ul style="list-style-type: none"> • Standardization • Strategy • Workshops • Benchmarking <p>Reporting Line: COO Company: Mediseal GmbH Amount employees: 200</p>
<p>2020 (Februar - April)</p>	<p>Christian-Henning-Consulting Project: Head of Purchasing, Analyzing Productcost [BOM], Process-optimization Branch: Special machinery construction, Pharma</p> <ul style="list-style-type: none"> • Standardization • Strategy • Workshops <p>Reporting Line: COO Personal responsibility: 5 employees Company: Mediseal GmbH Amount employees: 200</p>
<p>2019 (September - December)</p>	<p>Christian-Henning-Consulting Project: Analyzing Operations, Process-optimization Branch: Special machinery construction, Automotive</p> <ul style="list-style-type: none"> • Standardization • Strategy • Workshops <p>Reporting Line: CEO Company: Sturm-Gruppe GmbH Amount employees: 700</p>
<p>2019 (August)</p>	<p>Christian-Henning-Consulting Project: Analyzing Purchasing Branch: Special machinery construction, Automotive</p> <ul style="list-style-type: none"> • Workshops <p>Reporting Line: CEO Company: Kranwerke Mannheim Amount employees: 90</p>

2019
(April - August)

Christian-Henning-Consulting
Project: Head of Purchasing
Branch: Special machinery construction, Automotive

- Standardization
- Strategy
- Workshops

Reporting Line: COO
Personal responsibility: 14 employees
Company: Sturm-Gruppe GmbH
Amount employees: 700

2019
(May - September)

Christian-Henning-Consulting
Project: Coaching of SCM
Branch: Building, Bath, Office

- Auditing

Reporting Line: CFO
Company: Erwin Müller GmbH
Amount employees: 1000

2019
(April - today)

Christian-Henning-Consulting
Project: Coaching of Purchasing
Branch: Power supply, treatment

- Organization
- Strategy
- Workshops

Reporting Line: COO
Company: Westfalen-Weser-Netz
Amount employees: 900

2019
(December - March)

Christian-Henning-Consulting
Project: Leading and Coaching of SCM
Branch: Building, Bath, Office

- Standardization
- Strategy
- Workshops

Reporting Line: CFO
Company: Erwin Müller GmbH
Amount employees: 1000

2018
(May - November)

Christian-Henning-Consulting
Project: Coaching of central purchasing/ central materialmanagement
Branch: Building, Bath, Office

- Standardization
- Strategy
- Workshops

Reporting Line: CFO
Company: Erwin Müller GmbH

Amount employees: 1000

2018

(January - April)

Christian-Henning-Consulting
Project: Supplier Integration Management
Branch: Automatisierung

- Value Stream Analyses
- Supplier integration (local and global)
- Workshops

Reporting Line: SCM
Company: Festo AG & Co. KG
Amount employees: 18000

2017

(July - December)

Christian-Henning-Consulting
Project: Head of purchasing
Branch: Furniture Kitchen

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- Supplier Days

Reporting Line: COO
Personal responsibility: 4 employees
Company: D Lechner GmbH a member of Lechner Holding AG
Amount employees: 700

2017

(May - today)

Christian-Henning-Consulting
Project: Global Sourcing and Cooperation
Branch: Training and Education - Lecture
Reporting Line: Professor of Department
Company: FHDW

2016

(February - November)

Christian-Henning-Consulting
Project: Head of site purchasing
Branch: Railway Business

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- ShopFloorManagement

Reporting Line: CEO
Personal responsibility: 36 employees
Company: Alstom Transport Deutschland GmbH a member of Alstom Group
Amount employees: 2.400

2015

(January - November)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: Construction Machines

- Development of strategy, methods and tools
- Adjustment of process
- Workshops

Reporting Line: CEO
Personal responsibility: 9 employees
Company: Terex Compact Germany GmbH a member of Terex Group
Amount employees: 400

2014
(June - January)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: Automotive

- Development of strategy, methods and tools
- Adjustment of process
- Escorting of insolvency procedure
- Workshops

Reporting Line: COO
Personal responsibility: 17 employees
Company: Scherer und Trier GmbH & Co. KG
Amount employees: 2300

2014
(February - December)

Christian-Henning-Consulting
Project: Coaching of purchasing organization
Branch: Shipbuilding

- Methods and tools
- Adjustment of process
- Workshops

Reporting Line: CEO
Personal responsibility: 1 employees
Company: Wilhelm Sander Fertigung GmbH member of Meson Group
Amount employees: 80

2014
(February - July)

Christian-Henning-Consulting
Project: Project purchaser
Branch: Furniture/ Automotive

- Methods and tools
- Adjustment of process
- Outsourcing of logistic process

Reporting Line: CEO
Personal responsibility: 5 employees
Company: GRASS GmbH member of Würth Group
Amount employees: 100

2013
(September - February)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: Furniture

- Strategy
- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CEO
Personal responsibility: 30 employees
Company: GRASS GmbH member of Würth Group
Amount employees: 1700

2013
(March - August)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: Automotive

- Strategy
- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CFO
Personal responsibility: 15 employees
Company: Westfalia-Automotive GmbH
Amount employees: 800

2013
(February – August)

Christian-Henning-Consulting
Project: Coaching of purchasing organization
Branch: Consumer Industry

- Strategy
- Methods and tools
- Supplier days
- Workshops

Reporting Line: CFO
Personal responsibility: 1 employee
Company: Wolf PVG GmbH member of Melitta-Group
Amount employees: 200

2012
(June – December)

Christian-Henning-Consulting
Project: Development of purchasing organization
Branch: Consumer Industry

- Cost down optimization
- Supplier development
- Purchasing development
- Value analyzes

Reporting Line: CFO
Personal responsibility: 1 employees
Company: Wolf PVG GmbH member of Melitta-Group
Amount employees: 200

2012
(May – June)

Christian-Henning-Consulting
Project: TCO-Expertise for ERP-Systems
Branch: Agriculture

- Investigation of status
- Examination of situation
- Development of expertise
- Presentation at VP Global Supply Chain

Reporting Line: Director Global Supply Chain
Personal responsibility: no
Company: DeLaval GmbH member of Tetra-Group
Amount employees: 4.500

2012
(December – April)

Christian-Henning-Consulting
Project: Development of global purchasing organization
Branch: Automotive

- Investigation of status
- Examination of situation
- Development of organization
- Realization

Reporting Line: Vice President Global Procurement/ SCM
Personal responsibility: no
Company: Orion Engineered Carbons member of Triton-Group
Amount employees: 1.500

2011
(September – January)

Christian-Henning-Consulting
Project: Senior Purchaser CAPEX
Branch: Agriculture

- Organization of CAPEX-purchasing
- Accompany of Greenfield project China
- Investigation and selection of suppliers
- Cooperation with Operation, R&D, Quality, Production

Reporting Line: Vice President Project
Personal responsibility: no
Company: AGCO
Amount employees: 14.500

2011
(May – August)

Christian-Henning-Consulting
Project: Supply-Chain-Manager
Branch: E-Drive

- Interims Management SCM
- Introduction of ERP-Software
- Investigation and selection of suppliers
- Organization of Supply Chain

Reporting Line: CEO
Personal responsibility: 5 employees
Company: Clean Mobile AG member of TQ-System-Group
Amount employees: 40

Education:

1978 – 1982
(August- January)

PESAG, Paderborn
Training program for electrical installations
Training for Energy Plant Electrician

1982 – 1983
(October - December)

Army

Qualification:

1984 (Januar - May)	InBit, Paderborn Training as an industrial electrician
1986 – 1990 (August - June)	Carl Severing Schule, Bielefeld Service training for electrical engineers
2001 – 2005 (January - December)	HFH University of applied science, Hamburg Professional qualification of graduate studies in economic
2020 – 2022 (January - December)	Leadership-Kultur-Stiftung (LKS), Neuwied Forschungs- und Promotionskollegs „Leadership“
2022 – 2023 (September - September)	Bundesverband Deutscher Sachverständiger und Fachgutachter e.V. BdSF European Committee for Quality Assurance GEIE, Basel Study certified expert DIN EN ISO/IEC 17024
2022 – 2027 (March - April)	Karlsruher Institut für Technologie (KIT) Doctorand of Social- and Philosophy

Skills:

Methods	Change management, strategy-development, restructuring, organization-development, negotiation, supplier auditing, Lean management, ShopFloorManagement, Purchasing-Controlling
certified expert DIN EN ISO/IEC 17024	Expert for purchasing, logistics, supply chain and consulting
IT	SAP/R3 – MM, Business Warehouse, Infor, ABAS, Microsoft Office, SharePoint, Lotus Notes, Proalpha, Oracle, Qlickview, BI
Language	German (native) English (fluently) IELTS 6.0

signed. Christian Henning